



Double-ended LED T8

UL 1598C Classified



Single-Ended LED T8

UL 1598C Classified



PAR 30 Dimmable



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Lighting Design Lab Ups LED Requirements

LDL Seattle has revised its requirements for the qualified LED products, as of August 1, 2012. These new requirements raise the technical hurdle for all LED manufacturers. For example, 4-ft LED T8 tube now has to be 96 LPW (lumen per watt) or greater and with a 5-year warranty in order to be qualified on the LDL list for utility rebate. Aleddra fully supports the new LDL qualification. For detail on the new requirements and the qualified LDL LED products, please visit LDL website [here](#).

Educated Lighting Contractors Forcing Out the “Lesser” T8 LEP Lamps

Recently, a lighting contractor who purchases LED T8s directly from China lost a bid, even though the other contractor with its US supplier came in with a 15% higher price, and it couldn't figure out how that could happen. This has become a frequent scenario for many LED resellers and contractors. A “broker-trader” that imports “lesser quality” T8 LED lamps at a competitive cost tends to mark up to 100%, leveraging the potential utility rebate to justify the price. This business model is now being challenged as the LED lighting industry evolves quickly and building owners and utility companies have more choices and have become better educated. Multiple factors contribute to this change. In the first of a series, the Aleddra newsletter will look into these factors.

When T8 LED lamps first entered the US market, early adopters were intrigued by the idea of LED's low energy consumption and long lifetime along with low maintenance cost. What they quickly find out was that there are more than one hidden costs involved: [more ...](#)



Mark Your Calendar:

- **BuiltGreen Conference**, Sept. 27, 2012, Mukilteo, WA, [more ...](#)
- **LightShow East**, Oct 3-4, 2012, Washington, D.C., [more ...](#)

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